

IBM

Entry Level Sales Sales Program

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We Are Currently Hiring:

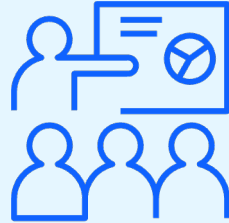
- Interns
- Co-Ops
- Entry-Level (Full-Time)

Across all areas of IBM

Internship/Co-Op Program

Learning Programs

- Free online classes
- Mentoring
- Coach Me



Events & Activities

- Social Hours
- IBM Radio Take Over Days
- Professional Development
- Networking Café 1:1s



Compensation

- Competitive Pay
- Paid Federal Holidays



Rewards and Recognition

- Blue Points
- Culture of Feedback



Seller – Intern (May – August)

Data Scientist (BS & MS)

Designer (BS & MS)

Technology Engineer (BS & MS)

Technical Sales Engineer (BS & MS)

Technology Sales Representative (BS & MS)

Sales Representative (Digital) (BS)

Skills

Technology Acumen

Professional verbal, written, and interpersonal skills

Client Success

Sales

Leadership

Preferred Majors

Computer Science

Information Systems

Electrical & Computer Engineering

Business, MBA with STEM Bachelor's Degree

Professional Sales with STEM minor

About

Building best in class client relationships

Transform companies with innovative solutions

Atlanta, Boston, Chicago, Dallas, New York City, San Francisco, Washington, DC



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Technology Engineer

Sales Representative (Digital)

Technical Sales Engineer

Technology Sales Representative

Sr. Technology Sales Representative

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Just to name a few....



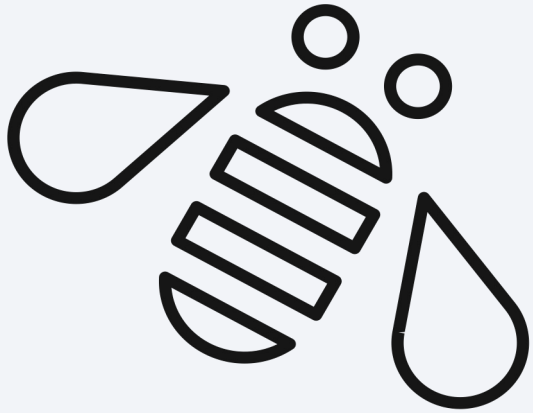
Application Process



To Apply:

ibm.com/us-en/employment/entrylevel/ Go to Seller Track

Resources



Upskilling:

[IBM \(Free\) Badges](#)

[Skill Up with IBM](#)

[The IBM Skills Academy](#)

[IBM x Coursera](#)

[CognitiveClass.AI](#)

[Open P-Tech](#)

General:

[Application Process](#)

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[IBM Talent Network Registration](#)

[Employment FAQs](#)

[IBM Culture](#)

[IBM Be Equal](#)

[Responsibility and Commitment](#)

Career:

[IBM Career Blog](#)

[4 Tips to Get an Internship with IBM](#)

[4 Things You Can Do Today to Boost](#)

[Your STEM Career](#)

[IBM Entry Level Roles](#)

[IBM Experiences Professional Roles](#)

Program Offerings:

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[New Collar](#)

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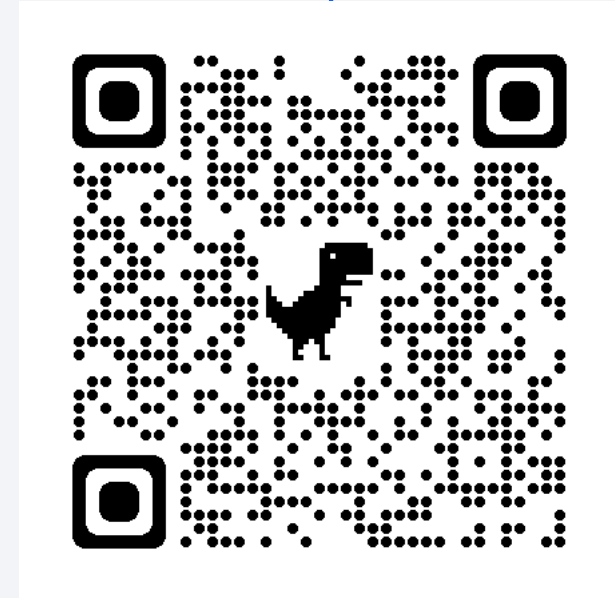


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Grow your skills and earn IBM Badges:

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Skillsbuild.org/jobseeker